

Building a Highly Productive Team

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Coaching is the Way...



Credit: Getty Images/iStockphoto



Why Do Employees Leave?



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Forbes Top 6 Reasons



- Overworked
- Not being challenged
- Stifled
- Lack of Professional Developmental Opportunities
- Don't feel appreciated
- They aren't or they don't feel that they are compensated fairly



Talent Retention

Employees stay when they are:



Paid well



Mentored



Challenged



Promoted



Involved



Appreciated



Valued



On a mission



Empowered



Trusted

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Assessment Tools

DISC model

Dominant

- Direct
- Decisive
- Doer



Influential

- Impulsive
- Interactive
- Interesting

Compliant

- Cautious
- Careful
- Conscientious

Steady

- Stable
- Supportive
- Sincere

IONOS

Photo Credit: <https://www.ionos.com/startupguide/productivity/disc-assessment/>

Characteristics of a Good Leader



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- 👍 Active Listening
- 👍 Empathy
- 👍 Communication
- 👍 Strategic Thinking
- 👍 Creativity
- 👍 Persuasion Skills
- 👍 Flexibility

Earning Trust & Showing Respect



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Demonstrate and Adopt Core Values



Core Values:
Fundamental beliefs
and
Values that define the
action of an organization
or person

Photo Credit: Article by Leading Green, Sustainability Leadership Article – The Four Leadership Core Values
My Business Must Live By

5 Techniques to be a Better Boss



- 👍 Empower
- 👍 Delegate
- 👍 Motivate
- 👍 Deal with change
- 👍 Appreciate

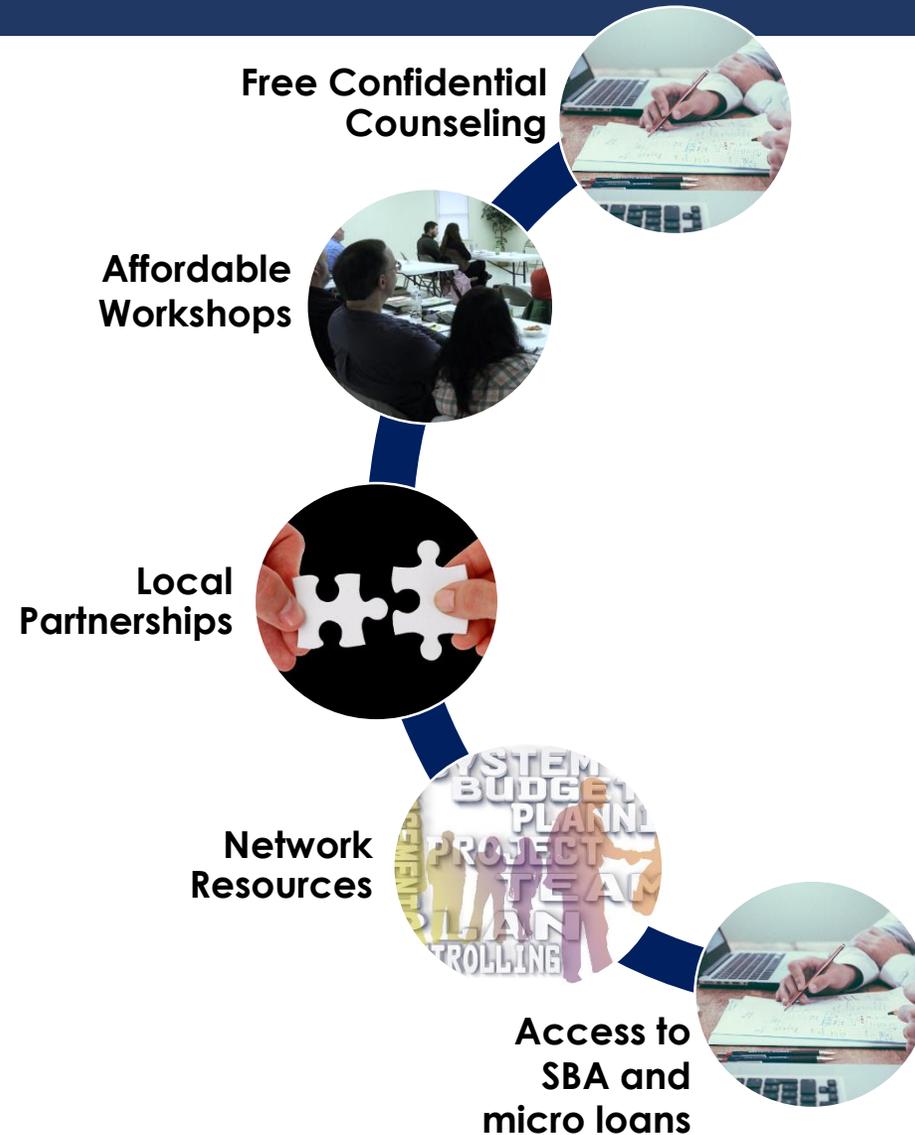
Work/Life Integration



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